

Financing Social Enterprise

FINANCING THE COMMUNITY AND VOLUNTARY SECTOR IN IRELAND

AN OVERVIEW BY COMMUNITY FINANCE (IRELAND)

Deirdre Mortell, CEO Social Innovation Fund with Simon Coveney, Minister for Housing, Planning Community & Local Government, and Jacquelline Fuller, Director of Google.org at the launch of THINKTECH on 21st June 2016. THINKTECH is a project seeking ideas for a better Ireland with innovation and technology at their core, which is Ireland's first TechForGood Fund, offering \notin 1 million made up of a donation of \notin 500,000 by Google.org, which is matched by Government. Community Finance (Ireland) provided a bridging loan to the Social Innovation Fund to assist with their establishment.

#THINK

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Introduction to Community Finance (Ireland)

Ireland was once described as a 'community of communities' and it is this idea that is at the heart of Community Finance (Ireland). Central to everything for Community Finance (Ireland) is that central belief, that through empowerment of local populations we can help support those same communities to tackle inequality, enhance social cohesion and create a lasting impact. As a registered charity, all profits generated by Community Finance (Ireland) are retained and recycled for reinvestment back into the community.

Community Finance (Ireland), formerly known as UCIT (Ireland) Ltd, operates as a charity providing loans exclusively to organisations such as community groups, charities, sports clubs and social enterprises in Ireland. Since 2001, as part of the wider Ulster Community Investment Trust (UCIT) Group, we've committed in excess of €80 million to over 400 organisations across the island of Ireland. Community Finance (Ireland) make finance available to organisations for buildings and equipment, working capital, cash shortfalls, bridging finance against delayed grants or other confirmed income, and restructuring of existing debt. The community and voluntary, often referred to as the 'third sector', is the backbone of the Irish economy, the heartbeat of Irish society and the glue that holds communities together. The work of the thousands of community and voluntary organisations play an integral part in every community, parish, village, town, city or county. In many cases, it is the community and voluntary sector that provides services in places that the state or the private sector. The high level of volunteerism and community activism in Ireland is difficult to quantify, however at Community Finance (Ireland) it is visible in every project that we support and every community we work alongside.

Donal Traynor

Associate Director, Community Finance (Ireland)

Introduction to Financing the Community and Voluntary Sector in Ireland

The findings of *Financing the Community and Voluntary Sector in Ireland* provide a great deal of information to be analysed by everyone in the sector, including key policy-makers and political stakeholders. Community Finance (Ireland) undertook an extensive nationwide survey of the community and voluntary sector to get a deeper understanding of the issues impacting upon community and voluntary organisations throughout Ireland.

A total of 437 separate clubs and organisations in every county in the Republic of Ireland completed the survey, helping to complete the largest and most comprehensive overview of the community and voluntary sector in recent years. Every organisation provides services or facilities to a broad range of people on a weekly or monthly basis. A total of 476,210 people used the services in the last calendar year (2015) of the 437 separate organisations surveyed, giving an average of 1,090 service users per organisation per annum. The views expressed by the organisations in relation to the impact of Government cutbacks to schemes are extremely forceful, while there is praise for a number of new governmental schemes that have impacted positively upon the community and voluntary sector. There is much frustration with the ever increasing level of red-tape or bureaucracy associated with . The vast majority (71%) of organisations have no full-time employees and rely exclusively on volunteer members and directors. On average, each organisation surveyed had 35 volunteer members within their ranks, helping to ensure the successful running of the organisation.

While a significant number of organisations receive grants, it is worth noting that 67% of them receive between zero and €10,000 in grant aid per annum.

SOCIAL INNOVATION FUND

B Creativity Through Reuse (1)

Use Toolkit

socialinnovation.ie

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Social Innovation Fund Ireland's first four Animate Awardees were announced in January 2016. Left to right - Seán Peters, Save a Selfie; Dara Connolly, ReCreate; Majella Murphy & Colette Ryan, Carebright Village; and Rónán Ó Dálaigh, Thriftify. Animate sought applications from early stage social innovations, and offered \notin 80,000 in grants and nonfinancial supports.

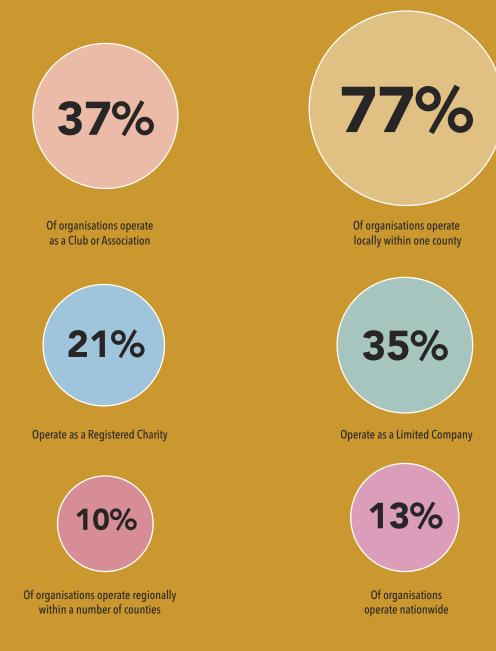
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1. KEY FINDINGS

THE REGIONAL BREAKDOWN OF RESPONDENTS



1. KEY FINDINGS CONTINUED





Total membership of the organisations surveyed



Average membership of each organisation surveyed

() 476,210

The total number of users that use the services and facilities



The average number of users of the services and facilities per organisation



21,855

The total number of volunteers involved across all organisations



The average number of volunteers per organisation



71%

Of organisations have NO fulltime employee



Of organisations have a fulltime employee



The average number of full-time employees



Of organisations have at least one part-time employee



The average number of part-time employees



45%

Of organisations have an employee supported by a state employment scheme



The average number of employees supported across all organisations by state employment schemes





The average rate of interest being charged to organisations (highest is 12%)



Respondents currently have debt

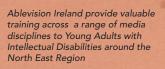


Of organisations had income and expenditure under €250,000 in 2015



<mark>79%</mark>

Of organisations received a grant in 2015



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TIOOS

GIFT SHOP

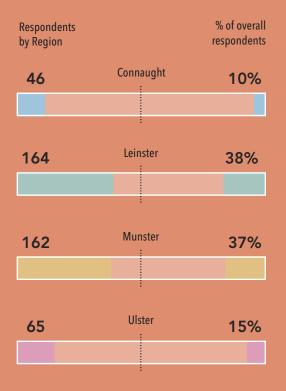
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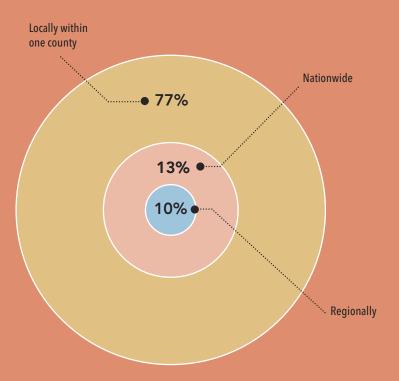
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Drogheda Independent

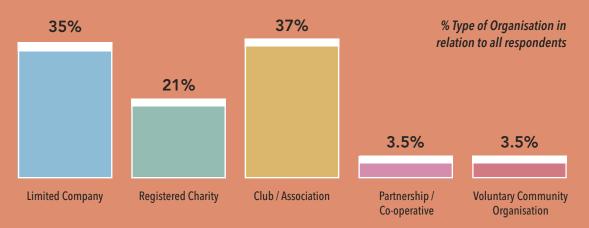
2. RESPONDENTS BY REGION



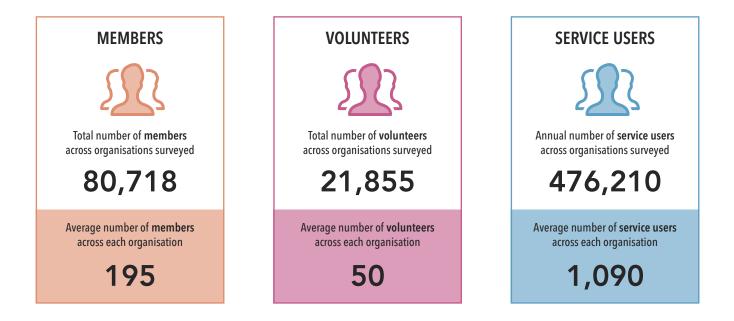
3. LOCATION OF ORGANISTION



4. BREAKDOWN OF TYPE OF ORGANISATIONS



5. NUMBER OF MEMBERS ACROSS ORGANISATIONS SURVEYED AND AVERAGE NUMBER OF VOLUNTEERS; NUMBER OF SERVICE USERS



6. SUMMARY OF ORGANISATIONAL ANNUAL INCOME AND EXPENDITURE (2015)

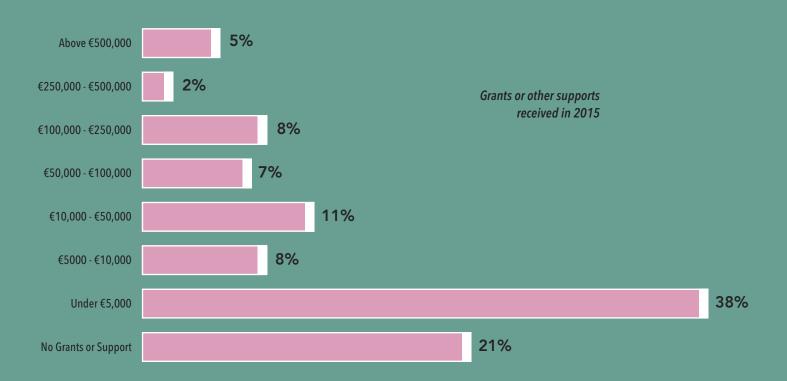
Annual income for 2015, including grants or other supports

Up to €250,000	€250,000 - €500,000	€500,000 and above
82%	10%	8%
		-

Annual Expenditure 2015

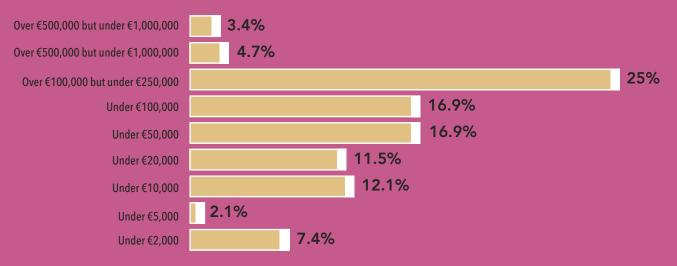
Up to	€250,000 -	€500,000
€250,000	€500,000	and above
82%	10%	8%

7. GRANT AID RECEIVED BY ORGANISATION (2015)



8. ORGANISATIONAL DEBT

8 (A) Approximate level of debt remaing



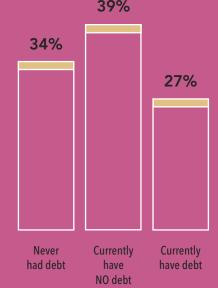
These figures relate to the 27% of respondents that had debt remaining

8 (C) Does the Organisation have debt (that is interest bearing)

8 (B) The average interest rate charged on the debt of all organisations

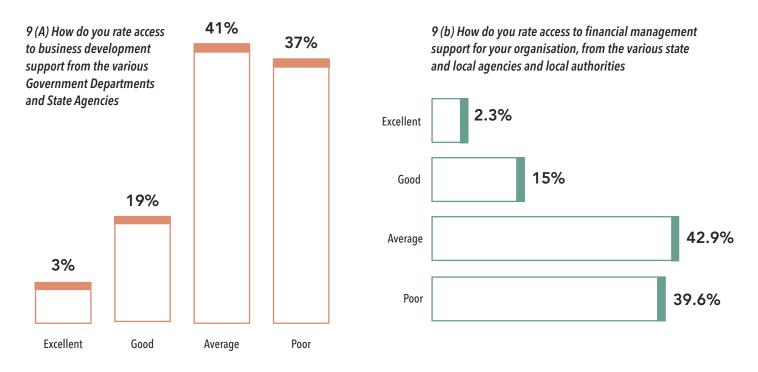
The highest interest rate on debt recorded in the survey was 12% for an organisation in the Midlands



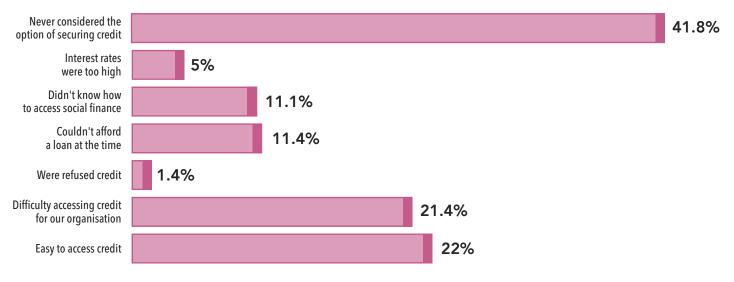


39%

9. RATING OF ACCESS TO SUPPORTS



9 (C) The experience in relation to accessing credit for organisations



SWILLY EXPLORER

12 Sents

then

Rathmullan Enterprise Group Ltd. activities include the chartering of a number of their own Angling Boats around Lough Swilly. Community Finance was used to develop and install a new portable pontoon, enhancing the access for Sea Faring Vessels to this part of Donegal.

10. VIEWS FROM COMMUNITY AND VOLUNTARY ORGANISATIONS

What one Government action do you believe would best enhance the future of community based entities over the next 5 years?

- A Community Facility Capital Grant scheme similar to the Sports Capital Programme to help centres become modern and suitable for provision of services
- A reduction or zero rate of VAT on capital expenditure for community and voluntary groups
- Community based entities should be exempt from rates, water charges and VAT
- A senior Minister to be appointed to lead a Department in relation to Rural Affairs / Communities
- Allow community and voluntary organisations reclaim VAT
- Introduce an Annual grant based on membership
- Continuation of Sports Capital Programme
- Better public transport in rural areas
- Clear objective criteria for multi-annual funding
- Tax credits for volunteers active over 1 year.
- Support for voluntary board of directors and volunteer community groups as so much is falling on them as the Government is not employing local authority workers
- Streamlining of reporting requirements between CRO, Charities Regulatory Authority and Revenue Commissioners
- Introduce State Insurance Cover
- Remove Ministerial interference in the distribution of grants, and make them on a needs basis. National lottery funds to be distributed by an independent body.
- Multi annual funding for community groups with service agreements with state agencies
- Full implementation of the Charities Act 2009

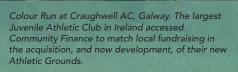
10. VIEWS FROM COMMUNITY AND VOLUNTARY ORGANISATIONS (CONTINUED)

What one government failure over the last five years do you believe has impacted most negatively on you organisation?

- Cutting of Leader funding & bringing Leader under Local Authority Control
- Austerity measures
- Banks & the financial sector
- Ever increasing bureaucracy
- Cut backs to core funding
- Cuts to Community Employment (CE) schemes & not enough support for CE scheme workers
- Cuts to entire charity sector
- Decision to increase minimum wage and not increase the Community Services Programme (CSP) grant at the same time
- Delay in broadband roll-out
- Failure to receive sufficient funding from the sports capital programme
- Failure to tackle insurance premium increase
- Funding cuts in everything to do with capacity building, employment and development
- Grant cutbacks across the board without due regard to individual agencies
- Introduction of rates on club bars
- Funding from statutory agencies reduced by up to 40% for most groups since 2008

What one government action over the last five years do you believe has impacted most positively on your organisation?

- 9% VAT rate
- Autonomy to Local Authorities to give community grants for local amenities
- Development of the Public Participation Network (PPN)
- Extension of Charitable Donations Scheme to include self-assessed taxpayers
- Free Pre-School places and funding plus support for parents to pay fees through the different schemes
- Increased funding for rural transport
- Recognition as a Charity & having a CHY number
- Wild Atlantic Way and the increase in overseas visitors to Ireland





Financing Social Enterprise

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Community Finance (Ireland) is listed as an accredited Social Lending Organisation with the Social Finance Foundation.

Ulster Community Investment Trust Ltd ("UCIT") is an Industrial & Provident Society (IP No. IP374) and is registered as a charity in Northern Ireland (Charity No. NIC100325).

Ulster Community Investment Plc ("UCI Plc") (Company No. NI030229) is authorised and regulated by the Financial Conduct Authority (FCA No. 589719) and has Interim Permission to perform Consumer Credit Lending (IP No. 652674).

NI Small Business Loan Fund LP ("NISBLF LP") is a Limited Partnership (NL000075). It is authorised and regulated by the Financial Conduct Authority and has Interim Permission to perform Consumer Credit Lending (IP No. 665534). The registered address of UCIT, UCI PIc, and NISBLF LP is 13-19 Linenhall Street, Belfast, BT2 8AA.

Ulster Community Investment Trust (Ireland) Ltd t/a Community Finance (Ireland) (Company No. 544901) is registered as a charity in the Republic of Ireland (Charity No. 20044619) and it's registered address is Unit 16, Ardee Business Park, Hale St, Ardee, Co. Louth.